



<https://www.ht-internationalgroup.com/job/sales-manager/>

## sales manager for rdc

### Description

Sales managers are **responsible for leading sales teams to reach sales targets**. Sales managers are primarily tasked with hiring and training team members, setting quotas, evaluating and adjusting performance, and developing processes that drive sales. Sales managers are oftentimes expected to travel.

### Responsibilities

**Achieving growth and hitting sales targets by successfully managing the sales team.** Designing and implementing a strategic sales plan that expands company's customer base and ensure it's strong presence. Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives.

### Experience

Minimum 5 year experience & 3 year Congo rdc experience

### Qualifications

- Strong communication skills.
- Creating and implementing a sales plan.
- Meeting sales goals by monitoring progress.
- Analyzing sales data.
- Presentation skills.
- Management and leadership skills.
- Developing budgets.
- Mentoring and coaching sales reps.

### Job Benefits

- 401(k)
- 401(k) matching.
- AD&D insurance.
- Cell phone reimbursement.
- Commuter assistance.
- Dental insurance.
- Disability insurance.
- Employee assistance program.

### Hiring organization

Hitarth Thakkar Private Limited

### Employment Type

Full-time, Contractor

### Job Location

kinshasa , angola , tanzania ,  
uganda

### Working Hours

08:00 AM TO 04:00 PM

### Base Salary

\$ 900 - \$ 4500

### Date posted

July 29, 2022